

# PT Vale Indonesia Tbk

## Bio Sketch Luiz Fernando Landeiro Jr.

Luiz Fernando Landeiro Jr. memiliki lebih dari 18 tahun pengalaman dalam pengelolaan tim di perusahaan internasional, antara lain di Brasil, Malaysia, dan Kanada.

Bapak Landeiro memulai karirnya sebagai trainee di Coca Cola Porto Real pada tahun 1999 dan langsung dipromosikan sebagai manajer penjualan di tahun yang sama. Tanggung jawab utamanya sebagai manajer penjualan meliputi, antara lain, untuk pengembangan rencana pemasaran dan strategi penjualan, termasuk menyeleksi, mengelola, dan melatih pegawai melalui program pelatihan.

Perjalanannya dengan Vale dimulai pada pertengahan tahun 2001 di mana pada awalnya Bapak Landeiro bekerja sebagai *railway operations engineer* dan berhasil meniti karirnya hingga menjabat sebagai *Carajas Railway Operations Director* pada tahun 2009 dengan tanggung jawab untuk mengelola dan mengembangkan beberapa proyek kereta api internasional. Selanjutnya, pada Agustus 2013, Bapak Landeiro menjabat sebagai *Southeast Port Operations Executive Manager* hingga Juni 2016 di mana Bapak Landeiro bertanggung jawab untuk mengelola proses operasi dan pemeliharaan di pelabuhan dan pusat distribusi lainnya, serta untuk mengelola lebih dari 4.000 orang di berbagai tempat di Brasil untuk meningkatkan produktivitas, keamanan, dan efisiensi biaya. Pengalaman internasionalnya juga semakin lengkap saat Bapak Landeiro ditugaskan sebagai *Country Manager* pada Juli 2016 untuk memimpin pengembangan bisnis dan operasi di Malaysia.



Dikarenakan pengalamannya yang luas dalam mengelola organisasi global dan kompleks, dan telah memegang jabatan kepemimpinan senior di Vale S.A. selama lebih dari 10 tahun, mulai dari Maret 2018 hingga sekarang, Bapak Landeiro dipercaya untuk menjabat sebagai *Integrated Planning Director* di Vale Base Metals di Kanada di mana Bapak Landeiro mengimplementasikan perencanaan bisnis terintegrasi di seluruh Operasional *Base Metals*.

Bapak Landeiro memegang gelar Sarjana Teknik Sipil dari Universidade Federal do Rio de Janeiro pada tahun 2001. Bapak Landeiro juga mengikuti program pascasarjana bidang logistik di Universidade Federal do Espirito Santo pada tahun 2002 dan memperoleh gelar MBA dari Fundacao Dom Cabral, Nova Lima di Brasil pada tahun 2006. Bapak Landeiro juga mengikuti program pasca MBA lainnya di Kellogg School of Management, Evanston, di Illinois, Amerika Serikat pada tahun 2006. Selama periode 2010-2012, Bapak Landeiro juga mengambil program kepemimpinan di Amerika Serikat dan Swiss.

Luiz Fernando Landeiro Jr. has more than 18 years of experience in the management of teams in international companies, among others, in Brazil, Malaysia and Canada.

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Mr. Landeiro began his career as a trainee at Coca Cola, Porto Real in 1999 and immediately promoted as a sales manager in the same year. His main responsibilities as a sales manager include, among others, to develop marketing plans and sales strategies and to be in charge of a large beverage distribution center, including selecting, managing and training staff through induction program.

His journey with Vale started in mid 2001 where Mr. Landeiro initially worked as a railway operations engineer and succeeded to pave his career to the position of Carajas Railway Operations Director in 2009 with the responsibility to manage and develop multiple international railway projects. Furthermore, in August 2013, Mr. Landeiro served as the Southeast Port Operations Executive Manager until June 2016 by which Mr. Landeiro was responsible for the operation and maintenance process in ports and other distribution centers. At this point, Mr. Landeiro already managed more than 4,000 people in different places in Brazil in order to increase productivity, safety and cost efficiency. His international experience was also complemented as Mr. Landeiro was posted as the Country Manager in July 2016 to lead the business development and operations ramp up in Malaysia.

Due to his extensive experience in managing global and complex organizations, and having held senior leadership posts at Vale S.A. for more than 10 years, starting from March 2018 until now, Mr. Landeiro is trusted to take a lead as Integrated Planning Director in Vale Base Metals in Canada where Mr. Landeiro implements the integrated business planning across Base Metals Operations.

Mr. Landeiro Jr. holds Bachelor Degree in civil engineering from Universidade Federal do Rio de Janeiro in 2001. Mr. Landeiro also attended a post graduate program in logistics at Universidade Federal do Espirito Santo in 2002 and obtained an MBA from Fundacao Dom Cabral, Nova Lima in Brazil in 2006. Mr. Landeiro further attended another post MBA program at Kellogg School of Management, Evanston, in Illinois, United States in 2006. During the course of 2010-2012, Mr. Landeiro also took leadership programs in the United States and Switzerland.